# **ANIL HANSJEE'S PROFESSIONAL RESUME**

### DeepTech / FinTech / Blockchain Investor (across M&A and Private Equity)

Highly accomplished investment executive with **26 years** dedicated to technology M&A, Venture Capital, and Growth Equity. Possesses a unique dual background in **technical engineering** (Al/Robotics, derivatives capital markets) and **strategic corporate innovation/M&A/investments** at major global firms such as **JP Morgan**, **Google** and **PayPal**. Currently one of three General Partners leading the dedicated blockchain Al+Stablecoin fund, **Fabric Ventures**, based in London, UK. Proven ability to originate, structure, and exit high-growth businesses while building market-leading ecosystems.

**M&A** and Investment Scale: Sourced, executed, and advised on M&A transactions totaling over \$9.4 Billion (Geneva Tech, Waze, Honey, iZettle in particular). Deployed and led investments exceeding \$380 Million across Seed to Series B deals (at funds IDG Ventures, Mojo.capital, Google, PayPal Ventures, and Fabric).

## **Key Achievements & Core Expertise**

### Strategic Investment & Deal Execution

- M&A Leadership: Executed over \$9.4Bn in M&A deals across JP Morgan, Google, Modern Times Group, and PayPal. Personally has led 30% of these.
- **Venture Deployment:** Led the deployment of **over \$380M** in venture capital across five funds/corporate ventures (IDG Ventures, Google, Mojo.capital, PayPal and Fabric)
- Deeptech M&A domains: Executed strategic tech and talent acquisitions of key deep technology components at Google vital for products such as Google Hangouts/WebRTC, Chrome Remote Desktop, and Vision Search.
- Fintech Investment domains: Deep focus on Stablecoins & On-chain Finance (Superfluid, Argent, Yellowcard, Nilos, Due, Kulipa, Fiat Republic investments) and Fintech Infrastructure (Modulr, Codat, Tink, PPRO, Raisin investments).

#### **Notable Exits & Value Generation**

- Actively driving Venture Returns from Corporate Exits: Actively involved in driving significant exits for portfolio companies including Shazam to Apple, Lionhead to Microsoft, Ubiquisys to Cisco, Dotmobi to Affilias, and Tink to Visa.
- Other Venture Returns: Achieved other portfolio gains at Fabric and other funds in sectors across Blockchain (e.g., Sorare, Polkadot, TheGraph, Immutable, Consensys) and Fintech (Wise, Wagestream, both secondaries).

## Governance, Leadership & Market Voice

- Business building: Has built out multiple corporate development and investment teams and processes from scratch (Modern Times Group, Google Corporate Development EMEA and PayPal Ventures EMEA), managing cross-functional (product, commercial, investment, M&A) as well as multi-region teams.
- Board Governance: Extensive experience as a Board Member/Board Observer across 28 companies (including Zattikka PLC, Argent, Due, Tapestry, Tink, PPRO, Modulr, Raisin, Shazam), actively steering post-investment strategy and exit planning.
- Regulatory Compliance: Operated as a regulated financial services individual personally with the FCA and served on the boards of regulated fintech and payment entities (Modulr, PPRO, Fiat Republic), ensuring best practices in compliance.
- Ecosystem Building: Co-founded the Google Campus in London and established the specialist Entrepreneurs Group at the British Computer Society (BCS).
- Academic Engagement: Member of Kingston University's Industrial Advisory
   Board and Visiting Professor for 2 years
- Public Authority: Recognized with an Honorary Doctorate of Computing and a
  Fellowship of the BCS for contributions to the technology ecosystem. Appointed
  Senior Advisor to the Starkware Foundation for payments, solidifying subject matter
  expertise on Stablecoins. Served on several investment/advisory boards for investment
  funds such as Fabric, Investinor, Kompas VC, Claret Capital, MCI Management,
  Creandum, EQT and Seedcamp

#### **Technical and Academic Foundation**

- Deep Financial Tech: Engineered derivatives pricing and risk management solutions as a Lead Software Engineer and Product Manager at UBS, JPM Chase and advisor to DigitalVega
- Academic Base: Investment expertise is built on a foundation of study in AI/Robotics (Edinburgh University) and an MSc. Finance (London Business School).

## **Employment**

Apr21 - Current: General Partner, Fabric Ventures: \$200M AUM Luxembourg Venture Fund

May16 - Apr21: Head of Corp Dev and Ventures EMEA, PayPal

Jan15 - May16: Partner, Mojo.Capital: Luxembourg based \$50M Fund of Funds

Sept13 - Jan15: VP Digital Ventures, Modern Times Group: Scandi listed PayTV business

Jun11 - Jun13: Industrial Advisor, **EQT Funds**: Luxembourg PE Fund

Sep06 - Jun11: Head of Corp Dev EMEA, Google

Jul02 - Jan06: Principal, IDG Ventures: UK based \$100M Venture Fund

Jun97 - Nov01: Senior Associate and VP, JPMorgan Chase: Investment Banking

May94 - Jun97: VP Product, **JP Morgan Chase**: Capital Markets Technology (Risk)

Jan92 - May94: Senior Software Engineer, **UBS**: Equity Derivatives Capital Markets

Oct90 - Dec91: IT Consultant, IBM